

WUSCT-ABRIDGED

Washington University Sentence Completion Test – Abridged

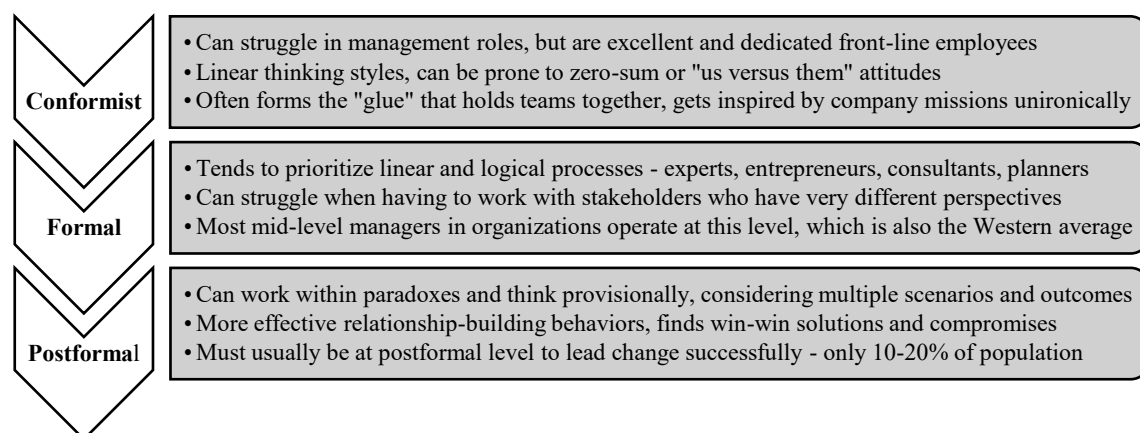
EXECUTIVE SUMMARY

- Vertical development is the most powerful predictor of a leader's ability to navigate complexity, ambiguity, and interpersonal nuance.
- Most tools for measuring this growth are expensive and therefore inaccessible to individuals and smaller businesses.
- The WUSCT-Abridged offers a low-cost, high-impact alternative grounded in rigorous developmental psychology.

ABOUT VERTICAL DEVELOPMENT

Over the past seventy years, developmental psychologists have uncovered a profound truth: human consciousness does not just change in content – it evolves in structure. As people mature, they move through recognizable stages, each one offering a wider, more integrated view of the world as well as new kinds of perspective-taking ability. This is known as *vertical development*.

Unlike skills training or personality typing, vertical development measures how a person understands and responds to the world. Leaders who grow vertically become less reactive and more reflective. They become better equipped to hold paradox, navigate ambiguity, and lead with clarity in uncertain environments. It's not just about thinking more – it's about thinking differently.



CURRENT TESTING SOLUTIONS

The available tools for measuring vertical development are powerful, but cost-prohibitive and tied to specialized vendors and certifications. Any company looking to deploy these tests will face costs of over \$400 USD per person, creating a high barrier for individuals and organizations curious about vertical development:

- MyWorldView (by Global Leadership Associates) offers a sophisticated, AI-scored vertical development measure, but it costs around £315 / US \$400 per user.
- Vertical Development Academy's MAP (Maturity Assessment Profile) starts at US \$780 per assessment, and bundled coaching programs can reach US \$4,960–8,440.
- Tools like the Global Leadership Profile (GLP) and Shifting Horizons follow similar pricing models, including assessment plus debrief fees—well beyond typical budgets for small teams or startups.

ADVANTAGES OF THE WUSCT-ABRIDGED

The WUSCT-Abridged is a streamlined version of Jane Loevinger's original sentence completion test, adapted for use in small businesses or individual coaching. It consists of 18 sentence stems, each designed to uncover the respondent's underlying worldview. Responses are graded based on established developmental stages, offering valuable data on a person's inner architecture – and their opportunities for growth.

The WUSCT-Abridged is particularly helpful for:

- Accelerating development to higher stages through awareness and focused effort.
- Identifying high-potential employees who would be well-suited for leadership roles.
- Understanding developmental challenges behind leadership and communication problems.

Cost: \$150 USD per user

- Includes a personal report tailored to the user's developmental level.
- Corporate clients will receive a report that identifies high-potentials and areas of growth.